



LEMALA CAMPS - 2012 GROSS RATE (US DOLLARS AND INCLUSIVE OF 16% VAT) - VERSION 13/04/11

LEMALA Ndutu (Located within the NCAA area) (11 Suite Tents)	US\$ PER PERSON SHARING PER NIGHT	
	1-31 Mar, 1-15 Dec	1 Jan-29th Feb, 16-31 Dec
	LOW SEASON	HIGH SEASON
Game Package rate with scheduled game drives	526	620
Non-Package, drive-in rate	447	540
Single Rate Supplement	100	275
Nature walk from the camp (game package only)	Nett US\$50 pp per walk, min 2pax	

OPEN - Lemala Ndutu is open from 1December - 31 March

Lemala Ndutu has 11 standard tents. Each tent has two queen size beds or a super-king size bed, 24-hr solar powered lighting, flush WC, 40-liter safari shower, running water in basin, wooden flooring, tea and coffee. Each tent can accommodate a triple

LEMALA Mara (located on the Mara River in the northern part of the Serengeti N.P) (11 Suite Tents)	US\$ PER PERSON SHARING PER NIGHT	
	8-30 Jun	1 Jul-31 Oct
	LOW SEASON	HIGH SEASON
Game Package rate inc scheduled game drives	526	620
Non-Package, drive-in rate	447	540
Single Rate Supplement	100	275
Nature walk from the camp (game package only)	Nett US\$50 pp per walk, min 2pax	

OPEN - Lemala Mara is at Mara River from 8 June - 31 Oct

Lemala Mara has 11 standard tents. Each tent has two queen size beds or a super-king size bed, 24-hr solar powered lighting, flush WC, 40-liter safari shower, running water in basin, wooden flooring, tea and coffee. Each tent can accommodate a triple

LEMALA Ewanjan (located in the central Serengeti at Makoma Hill, 16 km west of Seronera) (7 Suite Tents))	US\$ PER PERSON SHARING PER NIGHT	
	1-31 Mar, 1-30 Jun, 1 Nov - 15 Dec	1 Jan-29 Feb, 1 Jul-31 Oct, 16-31 Dec
	LOW SEASON	HIGH SEASON
Game Package inc day/night scheduled game drives and walks	526	620
Non-Package, drive-in rate	447	540
Single Rate Supplement	100	275
Balloon Safari from Seronera	Nett US\$500 pp	

OPEN - Lemala Ewanjan is open all year round except April and May

Lemala Ewanjan has 7 tents. Each tent has two queen size beds or a super-king size bed, 24-hr solar powered lighting, flush loo, 40-litre safari shower, running water in basin, wooden flooring, tea and coffee. Each tent can accommodate a triple.

LEMALA Manyara (located close to the Endabash River on the lake shore inside LMNP) (8 standard tents + 1 family tent. Family tent can accommodate 2 adults + 2 children)	US\$ PER PERSON SHARING PER NIGHT	
	1-31 Mar, 1-30 Jun, 1 Nov - 15 Dec	1 Jan-29 Feb, 1 Jul-31 Oct, 16-31 Dec
	LOW SEASON	HIGH SEASON
Game Package inc. scheduled game drives and one guided walk inside LMNP per stay	526	620
Non-Package, drive-in rate	380	475
Single Rate Supplement	100	275
Additional guided walks for game package clients only	Nett US\$50 pp (subject to change)	
Night Game Drive inside LMNP (available to both game package or drive-in clients)	Nett US\$75 pp (subject to change)	

OPEN - Lemala Manyara is open all year around except April and May

Lemala Manyara has 8 luxury tents + 1 family tent. Each tent has two large single beds or a super-king size bed, 24-hr solar powered lighting, flush loo, 40-liter safari shower, running water in basin, wooden flooring, tea and coffee. Each luxury tent can accommodate triple and the family tent, 2 adults + 2 children (up to 12 years of age)

LEMALA Ngorongoro (located on the northern rim of the Ngorongoro Crater) (8 standard tents + 1 family tent. Family tent can accommodate 2 adults + 2 children)	US\$ PER PERSON SHARING PER NIGHT	
	1-31 Mar, 1-30 Jun, 1 Nov - 15 Dec	1 Jan-29 Feb, 1 Jul-31 Oct, 16-31 Dec
	LOW SEASON	HIGH SEASON
Game Package rate includes scheduled game drive inside the crater but excludes crater tour vehicle fee of US\$200 (subject to change). Fee should be divided per pax number booked per reservation.	640	740
Non-Package, drive-in rate	525	584
Single Rate Supplement	100	275
Manyara airstrip/Ngorongoro transfer 1-way	Nett US\$200 per vehicle (applies to game package rate)	
Game walk from camp	Nett US\$50 pp per walk min 2pax	
Private Sit-down picnic lunch inside the Crater (only available when exclusive use of camp is booked).	US\$700 per Group, max 7 pax, Extra pax above 7 pax - US\$75 per person	

OPEN - Lemala Ngorongoro is open all year round except April and May

Lemala Ngorongoro has 8 standard tents and 1 family tent. Each tent has two large single beds or a super-king size bed, 24-hr solar powered lighting, flush loo, 40-liter safari shower, running water in basin, wooden flooring, tea and coffee. Each tent can accommodate triple and the family tent, 2 adults + 2 children (up to 12 years of age)

OTHER RATES:

3rd Adult sharing	80% of adult sharing rate
Children 6-16 yrs sharing with adults	60% of adult sharing rate
Children 6-16 yrs in own room	80% of adult sharing rate
Children under 6 not permitted unless the camp is booked on exclusive basis	
Private Guide	Nett US\$250 per night
Private Guide in guest tent	Same as guest rate

(Comp upgrade to guest tent if available on day of arrival)



LEMALA NGORONGORO + SERENGETI + MANYARA

***NEW LEMALA SPECIAL DISCOUNTS FOR 2012

Book minimum 7 nights at Lemala camps - 5% discount will be extended

Book Group of minimum 10 pax, minimum 5 nights at any Lemala Camp - 5% discount will be extended

Book Group of minimum 10 pax, minimum 7 nights at Lemala Camp - 7% discount will be extended

For every 16 paying adults per night, 16th adult is FOC (except for camping and park fees) - minimum 2 nights required per camp

SPECIAL DISCOUNTS DO NOT APPLY TO PRIVATE CAMPS AND CANNOT BE COMBINED

PRIVATE CAMP

Lemala camps can be booked on a private basis (exclusive use of camp), subject to availability

Terms: Minimum 2 nights per camp, maximum 14pax per 7 tents, extra pax beyond 14pax charged at normal rate

	GROSS US\$ Per Camp Per Night	
	LOW SEASON	HIGH SEASON
LEMALA Ndutu		
Game Package Rate	6840	10000
Non-Package, drive-in rate	5810	9000
LEMALA Mara North Serengeti		
Game Package Rate	6840	10000
Non-Package, drive-in rate	5810	9000
LEMALA Ewanjan Seronera Valley		
Game Package Rate	6840	8000
Non-Package, drive-in rate	5810	7000
LEMALA Manyara		
Game Package Rate	6840	8000
Non-Package, drive-in rate	5810	7000
LEMALA Ngorongoro		
Game Package Rate	8752	10200
Non-Package, drive-in rate	7060	8090

GAME PACKAGE RATE APPLICABLE TO FOLLOWING LEMALA CAMPS

(MIN 2 NIGHTS PER CAMP REQUIRED FOR GAME PACKAGE)

INCLUDED AT LEMALA NDUTU AND LEMALA MARA NORTH SERENGETI - Full board accommodation, 2 shared 4x4 game drives, house alcoholic and non-alcoholic beverages, laundry, camping fee (US\$50 PER 24HR PERIOD, SUBJECT TO CHANGE), transfers to and from nearest airstrip. **NB: If Seronera airstrip has to be used for Lemala Ndutu due to poor weather conditions, there will be an additional park fee applicable for Serengeti NP. For Lemala Ndutu we advise that an additional park fee for at least one day should be included for Serengeti NP to allow for game drives in Serengeti NP as well as drop-off at Seronera airstrip**

INCLUDED AT LEMALA EWANJAN SERONERA VALLEY - Full board accommodation, 2 shared scheduled day 4x4 game drives, camping fee (US\$50 PER 24HR PERIOD, SUBJECT TO CHANGE), house alcoholic and non-alcoholic beverages, laundry, camping fee, transfers to and from seronera airstrip

INCLUDED AT LEMALA MANYARA - Full board accommodation, 2 shared scheduled day 4x4 game drives, house alcoholic and non-alcoholic drinks, laundry, camping fee (US\$50 PER 24HR PERIOD, SUBJECT TO CHANGE), transfers to and from Manyara airstrip.

INCLUDED AT LEMALA NGORONGORO - Full board accommodation, 1 shared 4x4 game drive (NB: ONLY 1 x 6-HR GAME DRIVE PER DAY FOR NGORONGORO), house alcoholic and non-alcoholic beverages, laundry, camping fee (US\$50 PER 24HR PERIOD, SUBJECT TO CHANGE). **NB: EXCLUDES MANYARA AIRSTRIP/ LEMALA NGORONGORO TRANSFERS. (US\$200 per vehicle, max 6 pax) AND CRATER TOUR VEHICLE FEE (US\$200 per vehicle, max 6 pax, subject to change)**

EXCLUDED AT ALL CAMPS - All park or conservation fees, Ngorongoro crater tour fee (US\$200 per vehicle subject to change), premium drinks, flying doctors and medical insurance, flights, airport and flight taxes, tips, personal items, Manyara airstrip/Ngorongoro Lemala transfers (US\$200per vehicle, max 6 pax). **NB: YOU MUST INCLUDE: SERENGETI PARK FEES FOR LEMALA MARA AND LEMALA EWANJAN; NCAA CONSERVATION FEES FOR LEMALA NGORONGORO AND NDUTU; CRATER TOUR FEE FOR EACH GAME DRIVE INSIDE THE CRATER AT LEMALA NGORONGORO; MANYARA PARK FEES FOR LEMALA MANYARA. IN ADDITION, WE RECOMMEND THAT YOU INCLUDE AT LEAST ONE LEMALA SERENGETI PARK FEE FOR LEMALA NDUTU TO ALLOW FOR GAME DRIVES IN SERENGETI**

NON-PACKAGE, DRIVE-IN RATE APPLICABLE TO ALL CAMPS

INCLUDED - Full board accommodation, house alcoholic and non-alcoholic beverages, camping fee (US\$50 PER 24HR PERIOD, SUBJECT TO CHANGE), laundry

EXCLUDES - All park and conservation fees, crater tour fee, game activities, premium drinks, flying doctor's and medical insurance, flights, airport and flight taxes, airstrip transfers, tips, personal items

DRIVER GUIDES:

INCLUDES: 2 house drinks or 2 sodas or 2 glasses of wines, accommodation, meals. Driver guides are welcome to join clients if invited by clients (space permitting) for meals and sundowners.

EXCLUDES: Premium drinks, house wines over and above the 2 allocated drinks.

SUPPLEMENTS AND EXTRAS - NETT, NON-COMMISSIONABLE

Christmas/New Year 22 Dec 2012 - 03 Jan 2013 inclusive	US\$55 per person per night
Manyara Airstrip to Lemala Ngorongoro road transfer 1-way (2.5hrs)	US\$200 per vehicle, max 6 pax, only available for package rate
Kleins Airstrip/ Lemala Mara road transfer 1-way (3.5hrs)	US\$250 per vehicle, max 6 pax
Lemala Ewanjan to Lemala Ndutu road transfer 1-way (3hrs)	US\$300 per vehicle, max 6 pax
Lemala Ewanjan to Lemala Mara (5.5hrs)	US\$400 per vehicle, max 6 pax
Exclusive use 4X4 vehicle	US\$300 per vehicle per day - only available for package rate
Extra 4X4 game drive at Lemala camps except Lemala Ngorongoro	US\$55 per person per game drive - only available for package rate
Game walk at all Lemala Camps	US\$50 per person per walk. Min 2pax
Private Sit down picnic lunch inside the Crater (Exclusive use only)	US\$700 per Group, max 7 pax, Extra pax above 7 pax - US\$75 per person
Masai Dance (Ngorongoro Only)	US\$100 per Group
Masai Boma Visit (Ngorongoro Only)	US\$50 per vehicle (max 6 pax)
Balloon Safari from Seronera	US\$500 per person
Additional Lunch Box	US\$25 per lunchbox
Additional Sit down lunch	US\$40 per person

ALL EXTRAS REQUIRE ADVANCE NOTICE AND ARE SUBJECT TO AVAILABILITY

All vehicle transfers are for max 6 pax

RESERVATIONS AND INFORMATION

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LEMALA NGORONGORO + SERENGETI + MANYARA

LEMALA CAMPS SUMMARY 2012 - The finest seasonal camps in Northern Tanzania

Camp	Location	Dates Open	Airstrip	Approx. time for	Approx. time from		Number of luxury tents		
				airstrip transfer	Ngorongoro Viewpoint	Seronera	Standard	Family	
Lemala Ndutu	Ndutu Extra	1 Dec-31 Mar	Ndutu	30 minutes	3.5 hours	2.5 hours	11	0	
Lemala Mara	Northern Serengeti NP near Mara River	1Jun-31 Oct	Kogatende	20 minutes	9 hours	5 hours	11	0	
Lemala Ewanjan	Central Serengeti at Makoma Hills	All year except April & May	Seronera	25 minutes	4 hours	25 mins	7	0	
Lemala Manyara	Endabash Lake Shore	All year round	Manyara	1.5 hours	2.5 hours	6.5 hours	8	1	
Lemala Ngorongoro	Lemala gate	All year except April & May	Manyara	2.5 hours	40 mins	4.5 hours	8	1	
Please note all times are approximate and it could take longer depending on game viewing or other stops, road conditions and weather									
INCLUSIONS AND EXCLUSIONS									
	Included in game package	Excluded in game package	Extras		USPs				
Lemala Ndutu	2 shared scheduled 4x4 game drives, meals, house drinks, camp fee, transfers ex-Ndutu airstrip	Park/Conservation fees, premium drinks, insurances, tips, flights, personal items	Balloon Safari, Game walk		Beautiful location along a permanent marsh. Ideal for wildebeest migration between Dec and April. Abundant predators and plains game near the camp due to proximity to marsh.				
Lemala Mara Serengeti	2 shared scheduled 4x4 game drives, meals, house drinks, camp fee, transfers ex-Kogatende airstrip	Park/Conservation fees, premium drinks, insurances, tips, flights, personal items	Game walk		Spectacular remote location within touching distance of the Mara River in Northern Serengeti close to Migration crossing points. Ideal for wildebeest migration between June to Oct.				
Lemala Ewanjan Seronera Valley	2 shared scheduled game drives, meals, house drinks, camp fee, transfers ex-Seronera airstrip	Park/Conservation fees, premium drinks, insurances, tips, flights, personal items	Balloon Safari, game walk		Beautiful secluded in the Seronera Valley of Central Serengeti overlooking a vast expanse of the Serengeti Plains. Easy access to balloon safari and Seronera Airstrip. Plenty of resident wildlife throughout the year. Guests can easily combine Lemala Ewanjan with Lemala Ndutu or Lemala Mara for a superb Serengeti wilderness experience				
Lemala Manyara	2 shared scheduled 4x4 game drives, one guided walk per stay, meals, house drinks, camp fee, transfers ex-Manyara airstrip	Park/Conservation fees, premium drinks, insurances, tips, flights, personal items	Extra Game walks, night game drive		What an amazing location on the lakeshore, deep inside the park and well away from the crowds. Fantastic sunrises and sunsets. Game all round the camp including elephants, buffalo, giraffe, zebra, wildebeest, lions occasionally attracted to the seasonal waterhole. Simply Wonderful!				
Lemala Ngorongoro	1 shared 4x4 game drive, meals, house drinks, camp fee	Park/Conservation/Crater tour fees, transfers ex-Manyara airstrip (US\$200 per vehicle, max 6 pax), premium drinks, insurances, tips, flights, personal items	Game walk, private sit down lunch inside crater during game drive		Perhaps the finest location on the rim of the crater with the quiet Lemala entry route into the crater right at the doorstep. Guests skip crowds and queues and enter the crater quickly for full 6-hr game viewing. Facing a delightful acacia forest which attracts elephant, buffalo and other game. Close to Ol Moti and Empakaai craters for walks. Optional private lunch inside crater when booking exclusive use of Camp.				

Lemala Nduku



Lemala Ewanjan



Lemala Mara



Lemala Manyara



Lemala Ngorongoro

